**AP Psychology**

**Unit 8: Motivation and Emotion**

**Vocabulary Terms**

**Chapter 12: Motivation**

1. **Motivation –**
2. **Instinct –**
3. **Drive-Reduction Theory –**
4. **Homeostasis –**
5. **Incentive –**
6. **Hierarchy of Needs –**
7. **Glucose -**
8. **Set Point Theory –**
9. **Basal Metabolic Rate –**
10. **Anorexia Nervosa –**
11. **Bulimia Nervosa –**
12. **Binge-eating Disorder –**
13. **Sexual Response Cycle -**
14. **Refractory Period -**
15. **Estrogen -**
16. **Testosterone -**
17. **Sexual Orientation -**

**Chapter 13: Emotion**

1. **Emotion -**
2. **James-Lange Theory –**
3. **Cannon-Bard Theory –**
4. **Two-Factor Theory –**
5. **Facial Feedback –**
6. **Polygraph -**
7. **Catharsis –**
8. **Feel-good, do-good phenomenon–**
9. **Subjective Well-being –**
10. **Adaptation-level Phenomenon –**
11. **Relative Deprivation –**